

# FERRIES

**Restricted to Discovery/Horizon level  
Ages 10-17 ONLY**

Site Sale Coordinator: Alexa Ryden

Phone: 206-661-0056

Time to call: Mon– Fri 5–8pm, Sat 12-3

Please **DO NOT** call before Monday, Jan. 21st

## Beginning Date for Ferry Appointments:

Monday, Jan. 21st at 9:30 a.m.

No Weekend calls will be taken for ferries.

Camp Fire is granted permission to sell at the Ferries on these dates **ONLY**:

## Mukilteo, Edmonds & Clinton Ferry / Daylight hours only 10am – 4pm

Weekends only: Saturday and Sunday

Jan 26/27, Feb 2/3, Feb 9/10, Feb 16/17

**The council wants to assure that as many Discovery/Horizon youth as possible may sell at the Ferries. In order to facilitate this we will follow these guidelines:**

- We will schedule 2 sellers per each 2 hour block of time.
- Please do not ask to schedule more than 1 block of time per call per youth.
- Please notify the coordinator immediately if you cannot make your appointment
- A waiting list (1<sup>st</sup> come-1<sup>st</sup> serve) is kept for Ferries only.

## **Things you should know about selling at the ferries:**

All persons must identify themselves to the terminal agent upon arrival and departure. An adult representative of the group must check in with a Terminal agent and present a signed copy of the **WSF Hold Harmless Agreement**. The agent will outline the guidelines to which your group must adhere. Permission to sell is REVOCABLE at any time.

The terminal agent will issue safety vests marked “VENDOR” for use by the group. These vests are to be worn at all times while the group is on the dock. The designated adult for each group must sign in and out for the number of “VENDOR” safety vests issued for their use while on the dock.

Parking is not provided. Failure to abide by the guidelines is grounds for termination of sales.

There must not be any interference with the safe and efficient operation of any ferry facility.

The designated responsible adult must remain on site during fundraising activities and is expected to monitor and control the behavior of soliciting youth who are representing their organization. *Children under 10 may not solicit.*

Solicitors are not permitted within the holding lanes during loading and unloading process.

Solicitors may be asked by the Terminal Agent to return to and remain at a specified location while a vessel is in the dock.



## Suggested Items to Take To Your Site Sale

1. Candy (more than you think, at least 2 cases of mints and 1 case of others)
2. Change (At least four \$5's and two \$10's suggested)
3. A TV tray or small table
4. Banner or poster from your candy parent to tape to the tray or table
5. Wear Camp Fire Clothing (sweatshirt or vest over your jacket and your ID tag)
7. Dress warmly, don't forget warm boots and gloves!
8. Piece of cardboard, carpet remnant/small rug keeps feet drier and warmer on concrete
9. A good attitude and a happy smile. Both are contagious and will really help you reach your goal.
10. Candy Connection.

**Note:** First weekend of the sale, site sales are hot as it is a tradition to buy Camp Fire Candy.

## Fair Share

It costs the council \$170 per youth to provide Club Program. Because our membership fees are a low \$20 per year, each child selling the council "Fair Share" of 75 units assures the Program for all! The average sold per youth in 2018 was 160!

## Club Refund

Clubs will be allowed to have a **maximum of 5% candy returned at the end of the sale.**

Clubs returning 5% or less will receive a \$.35 refund per box sold.

We encourage clubs to sell throughout the entire sale. If a family within the club has an issue arise where they can no longer sell candy, please contact your depot immediately to avoid penalty.

## Learning Opportunities During Sale

The sale provides the following learning opportunities to youth:

- \* Greeting the public and the opportunity to meet adults.
- \* Handling money, careful accounting and feeling of responsibility.
- \* Meeting club goals, planning and team work.
- \* Building self esteem and confidence in doing a good job.
- \* Learning that giving service can be fun.
- \* Earning your own way for Camp Fire programs.

## Candy for the Troops

Candy for the Troops program include *all candy varieties*. We will be sending the candy to both troops overseas as well the Veterans at the VA hospital.

# SITE SALE RULES & GUIDLINES

## Want to sell in front of a business?

This is called a Site Sale. Site sales are a tremendous way to help your child’s club make their goal. While some youth still prefer to sell to just family, friends and go door-to-door, selling in front of a business can be very successful.

The volunteers that have agreed to be Site Sales Coordinators have contacted grocery stores, banks and other businesses in Snohomish County and have received permission for our youth to sell there. **Selling at any business not on the approved list is NOT allowed. Door to door sales to businesses is also NOT allowed.**

## Site Sale Rules

**You must follow these rules or the youth may be disqualified from all prizes and awards.**

1. You must schedule a site sale at an approved site with the Site Sale Coordinator in the area. List of Coordinators is attached. DO NOT approach businesses yourself. This is a coordinated effort led by the Candy Committee and Site Sale Coordinators. Selling at a business not on the list is NOT allowed.
2. Keep your display to a small table. Do not attach any posters or signs to any business structure, and please *do not set out a “tip” jar.*
3. The parent of the youth member must make the appointment. Not the club leader or candy parent.
4. Up to three site sales may be scheduled per child with each Coordinator each day.
5. Your child must be accompanied by an adult at all times while selling.
6. Only registered members (Star Flight through Horizon) may sell candy.
7. All sellers must wear their official candy sale identification tag. Since your child is representing Camp Fire we want a good impression left on the business and the public. Stress the importance of good behavior while selling. Always say “Thank You,” even if the customer doesn’t buy. Remember to leave the business site as your found it. Take your empty cases home.
8. Only ask as the customer is *leaving* the store.
9. If you cannot make your scheduled appointment, contact the Site Sale Coordinator. Some prime spots have a waiting list.
10. The first day to make site sale appointments is January 21st. DO NOT call before that date.

### **What does 5% looks like?**

75 units = 4 units	400 units = 20 units	1000 units = 50 units
150 units = 8 units	600 units = 30 units	
300 units = 15 units	800 units = 40 units	

## Area 7, Mukilteo

Name: Teena Morse  
 Phone: (425) 771-7605  
 Time to call: Mon-Sat 6PM – 8PM Please call only between those hours. Leave message if not available for callback.  
**Please DO NOT call before Mon. Jan. 21st!**

### Mukilteo

Fred Meyer  
 8530 Evergreen Way

### QFC

11700 Mukilteo Speedway

### Wal Mart

11400 Hwy. 99

### Online Reservations:

Check online to see what spots have already been booked before you call.

This is not a real-time update but should help you in narrowing down times to seed up booking your site sales.

Access to the schedule can be found at our website: [www.campfiresnoco.org](http://www.campfiresnoco.org). Click on Candy Sale. Online may not be available for all areas. Please check with your site sale coordinator.

**Site Sale locations are subject to change. Make sure to ask the Site Sale Coordinator about any cancellations or additions to the list.**

## Area 8, Smokey Point, Arlington, Stanwood, Camano Island

Name: Mary Ann Boffey  
 Phone: 425-422-3908  
 Time to call: Tues-Fri 6-8  
 Texts are preferred  
**Please do not call before Tues Jan. 22nd!**

### Smokey Point

Wal-Mart  
 4010 172nd St.

### Stanwood

Haggen  
 26603 72nd Ave NW

### Rite Aid

226817 80<sup>th</sup> Ave N W

### QFC

92nd Ave NW

### Ace Hardware



**Area 5/6, Lynnwood/  
Mt.Lake Terrace/Edmonds**

Name: Teena Morse  
Phone :(425) 771-7605  
Time to call: Mon-Sat 6PM-8PM Please call only between those hours. Leave message if not available for callback.  
Please **DO NOT** call before **Mon. Jan. 21st!**

Fred Meyer  
4615 196th SW

QFC  
176th & Hwy 99

QFC  
22803 44th Ave W

**Edmonds**  
QFC  
22828 100th Ave. W

IGA  
550 5th

**Lynnwood**  
QFC  
7500 B 196th SW

Fred Meyer  
164th St SW



Check online to see what spots have already been booked before you call.

This is not a real-time update but should help you in narrowing down times that are still available for selling.

Access to the schedule can be found at our website: [www.campfiresnoco.org](http://www.campfiresnoco.org).  
Click on Candy Sale.

**Site Sale locations are subject to change. Make sure to ask the Site Sale Coordinator about any cancellations or additions to the list.**

**SITE SALE COORDINATORS  
Area 1, Marysville**

Name: Nikki Bristol  
Phone: 425-870-7116  
Time to call: Mon- Sat 7:30-8:00 pm & Sun 11-4pm or text anytime. Texting preferred

Please **DO NOT** call before **Mon. Jan. 21st!**

Donna's Truck Stop  
3104 116th NE

Fred Meyer  
9925 Old Hwy 99

Haggen  
3711 88th St NE

Wal-Mart SuperCenter  
8924 Quilceda Blvd

Wal-Mart  
64th Street

Marysville Co-op  
8323 State St



**\*\*\*If you plan on selling at Wal-Mart, Fred Meyer or at the Ferries make sure to download and bring a copy of the permission letter with you. They can be found on the Camp Fire Candy Info website or you can pick up a copy at the Camp Fire Office.\*\*\***

**Area 2, Lake Stevens**

Name: Alexa Ryden  
Phone: 206-661-0056

texts accepted )

Time to call: Mon- Fri 5-8pm, Sat 12-3

Please **DO NOT** call before **Mon. Jan. 21st!**

Jay's Market  
1809 124th NE

Tom Thumb Market  
1920 S. Lake Stevens Rd.

Haggen  
8915 Market PL NE

Getchell Station  
16410 84th NE

Lake Stevens Mini Mart  
1910 Main Street

**Site Sale locations are subject to change. Make sure to ask the Site Sale Coordinator about any cancellations or additions to the list. Check online too at [www.campfiresnoco.org](http://www.campfiresnoco.org).**

**Area 2. Snohomish**

Name: Nikki Bristol  
Phone: 425-870-7116  
Time to call: Mon– Sat 7:30-8:00 pm & Sun 11-4pm or text anytime. Texting preferred

Please **DO NOT** call before Mon. Jan. 21st!

Chase  
902 2<sup>nd</sup> St.  
  
McDaniels Do It Center  
510 2<sup>nd</sup> St.  
  
Fred Meyer  
2801 Bickford Ave  
  
Haggen

**Area 2. Monroe, Sultan & Granite Falls**

Name: Alexa Ryden  
Phone: 206-661-0056  
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**Monroe**  
Ben Franklin  
19505 State Rd 2

Rite Aid  
18906 State Rt. 2

Union Bank  
201 W Main St

Fred Meyer  
18805 SR 2

Wal Mart

**Sultan**  
Red Apple  
807 W Stevens

**Granite Falls**  
IGA  
115 N. Granite Ave.

Key Bank  
117 South Granite Ave.



Site Sale locations are subject to change. Make sure to ask the Site Sale Coordinator about any cancellations or additions to the list.

**Area 3. Everett**

Name: Mary Ann Boffey  
Phone: 425-422-3908  
Time to call: Tues-Fri 6-8  
Texts are preferred

Please **DO NOT** call before Tues. Jan. 22nd

QFC  
2615 Broadway

Wash. State Liquor Store  
4933 Evergreen Way

QFC  
4919 Evergreen Way

Wal Mart  
Everett Mall Way



**Area 4. Everett/Silver Lake/Mill Creek**

Name: Mary Ann Boffey  
Phone: 425-422-3908  
Time to call: Tues-Fri 6-8  
Texts are preferred

Please **DO NOT** call before Tues. Jan. 22nd

**Silver Lake**  
Wash. State Liquor Store #20  
11014 19th Ave SE

7-11

**Mill Creek**  
QFC  
926 164th St. SE

Washington State Liquor Store  
800 164th St Unit C

Fred Meyer  
12906 Bothell/Everett Hwy

Central Market  
15605 Main St.